

BUSINESS ADMINISTRATION-ENTREPRENEURIAL REAL ESTATE (BBA-MSERE)

Overview

Student Learning Outcomes

Students graduating from this program will:

- Critique a business decision using a suitable decision tool or framework found in a major business discipline.
- Contextualize how a given business problem affects an organization using critical thinking.
- Contribute effectively as part of a diverse and inclusive team to solve a given business problem.
- Express a business issue into a coherent written statement and/or oral presentation.
- Appraise quantitative information and synthesize that information with relevant non-quantitative information to arrive at a business decision.
- Integrate multiple business information systems and technologies to analyze a business problem and communicate a solution to a business audience.
- Utilize relevant real estate market knowledge in valuing real estate investments, to include decisions related to development, feasibility, finance, investment, management, and transaction structure.
- Identify, synthesize, and apply appropriate analytic and technological skills to solve a given real estate problem.
- Evaluate the direct and indirect impact of real estate decisions and reconcile differences among alternate development goals.
- Conceptualize a complex business issue into a coherent written statement and/or oral presentation.

Admission Requirements

Moreln4 will accept, through a competitive selection process, 20 students each year. The minimum entry requirements are: 3.75 high school core GPA or 28 ACT and at least nine hours of dual/AP/IB high school credit. Eligible students will be invited to submit an application for consideration of admission. Students will complete the Bloch School B.B.A. or B.S.A. program and continue into the Bloch School graduate program of their choice and are expected to do so in approximately 4 years. In addition to an accelerated undergraduate program of study, 6-9 credit hours from a student's B.B.A. or B.S.A. degree program will be applied toward the Master's degree. In each fall semester of the three undergraduate years, a special section of one required course will be restricted to the corresponding Moreln4 cohort to allow for enhanced/experiential programming. Students are also expected to complete two summer internships during their undergraduate studies. During the final undergraduate year, students will apply for admission to the Bloch Master's program of their choosing. The graduate program admission requirements in place at the time of application will be applied.

Program Requirements

The Bloch School requires a minimum of 120 credit hours to earn the Bachelor of Science in Accounting (B.S.A.) degree. This total includes coursework in the following areas: General Education, Basic Skills, General Electives, Accounting Core, Business Core, and Accounting or Advanced Business electives.

See the Bloch School Undergraduate Policies and Procedures (<http://catalog.umkc.edu/colleges-schools/henry-w-bloch-management/undergraduate-programs/undergraduate-policies-procedures/>) section for additional information.

UMKC Essentials

| Code | Title | Credits |
|--|---|---------|
| First Semester Experience Course (GEFSE) | | 3 |
| Written Communication: | | |
| ENGLISH 110 | Introduction to Academic Prose | 3 |
| ENGLISH 225 | English II: Intermediate Academic Prose | 3 |
| Oral Communication (choose one of the following): | | 3 |
| COMM-ST 110 | Fundamentals of Effective Speaking and Listening | |
| COMM-ST 140 | Introduction to Communication | |
| COMM-ST 212 | Argumentation And Debate (offered via dual credit only) | |
| COMM-ST 277 | Interpersonal Communication | |
| Math Pathway (satisfied in major requirements below) | | |
| Critical Thinking in Arts & Humanities (GECRT-AH) | | 3 |
| Critical Thinking in Natural & Physical Sciences (GECRT-SC) | | 3 |
| Critical Thinking in Social & Behavioral Sciences (GECRT-SS) | | 3 |
| Culture & Diversity Course (GECDV) | | 3 |

| | |
|---|-----------|
| Civic & Urban Engagement Course (GECUE) | 3 |
| Total Credits | 27 |

Constitution Course Requirement

Section 170.011.1 of the Missouri Revised Statutes, 2015, states that all candidates for a degree issued by a college or university in the state of Missouri must have “satisfactorily passed an examination on the provisions and principles of the Constitution of the United States and of the state of Missouri, and in American history and American institutions.”

Courses at UMKC that satisfy this state requirement are:

| Code | Title | Credits |
|------------------------------|--|----------|
| Choose one of the following: | | |
| CJC 364 | The Supreme Court And The Criminal Process | 3 |
| HISTORY 101 | U.S. History to 1877 | |
| HISTORY 102 | U.S. History Since 1877 | |
| HONORS 230 | Honors American Government | |
| POL-SCI 210 | American Government | |
| Total Credits | | 3 |

There are a few other ways this requirement can be satisfied for students transferring to UMKC:

- Take an equivalent course from the list above at a regionally accredited institution.
- Earn credit for one of the above courses through AP, IB, or CLEP.
- Take a course that directly satisfies the Missouri Constitution Requirement at another Missouri institution.
- Have a previous bachelors degree (or higher) from a regionally accredited institution.
- Have an Associate of Arts degree from a regionally accredited institution.
- Complete the 42 Hour Core at a Missouri institution and have it listed on the official transcript.

Basic Skills Coursework

| Code | Title | Credits |
|---|--|-----------|
| ACCTNG 210 | Introduction To Financial Accounting | 3 |
| ACCTNG 211 | Introduction To Managerial Accounting | 3 |
| DSOM 211 | Business Analytics I | 3 |
| or STAT 235 | Elementary Statistics | |
| or STAT 115 | Statistical Reasoning | |
| or MOTRMATH 110 | MOTR Statistical Reasoning | |
| ECON 201 | Principles of Macroeconomics | 3 |
| ECON 202 | Principles of Microeconomics | 3 |
| MATH 110 | Precalculus Algebra | 3 |
| (or ALEKS score of 61 or higher, or MyMathTest College Algebra score of 70% or higher, or ACT MATH sub-score of 28 or higher, or SAT MATH sub-score of 660 or higher; satisfies Math Pathway) | | |
| MGT 256 | Legal and Regulatory Contexts of Organizations | 3 |
| MIS 202 | Computer Applications In Management | 3 |
| Total Credits | | 24 |

Major Requirements

Prior to enrolling in any course, students must ensure they have completed the necessary prerequisites.

International Requirement

| Code | Title | Credits |
|---|---------------------------------|----------|
| Select one from: ¹ | | |
| MGT 370 | International Management | 3 |
| MGT 470 | International Study in Business | |
| Other classes approved by Management Department | | |
| Total Credits | | 3 |

¹ With approval from the Management Department, this can include international business-related course work transferred from other institutions, study abroad opportunities and emphasis-specific international classes.

Core B.B.A. Curriculum

| Code | Title | Credits |
|------------------------------------|--|-----------|
| DSOM 311 | Business Analytics II | 3 |
| DSOM 340 | Supply Chain and Operations Management | 3 |
| ENT 315 | Entrepreneurial Mindset and Opportunity Recognition ³ | 3 |
| FIN 325 | Financial Management | 3 |
| MGT 301 | Effective Business Communication | 3 |
| MGT 332 | Principles of Organizational Behavior | 3 |
| MGT 471 | Strategic Management | 3 |
| MIS 402 | Information Management | 3 |
| MKT 324 | Principles of Marketing | 3 |
| Emphasis Area Courses ¹ | | 12 |
| Interest Area ² | | 9 |
| Total Credits | | 48 |

¹ Please choose at least one of the emphasis areas below.

² Students will also select one of the interest area pairings for their emphasis. Other interest area options available by petition only.

³ Students that have already completed ENT 215 may substitute for ENT 315.

Emphasis Areas

Analytics and Business Intelligence Option

| Code | Title | Credits |
|----------------------|----------------------------|-----------|
| DSOM 458 | Data Visualization | 3 |
| MGT 367 | Human Resource Analytics | 3 |
| or DSOM 346 | Service Industry Analytics | |
| MIS 459 | Data Wrangling | 3 |
| MKT 390 | Customer Data Analytics | 3 |
| or DSOM 443 | Project Management | |
| Total Credits | | 12 |

Interest area pairings: Sales and Business Development; Financial Management; Human Resource Management or General Business

Entrepreneurship and Innovation Option

| Code | Title | Credits |
|----------------------|---|-----------|
| ENT 327 | Designing the Business Model | 3 |
| ENT 364 | Entrepreneurial Management and Innovation | 3 |
| ENT 412 | Entrepreneurial Finance | 3 |
| ENT 462 | Entrepreneurial Experience | 3 |
| or ENT 329 | Entrepreneurship Scholars | |
| or ENT 461 | Social Entrepreneurship | |
| Total Credits | | 12 |

Interest area pairings: Technology, Innovation, and Management; Sales and Business Development; Market Research and Analytics or General Business

Finance Option

| Code | Title | Credits |
|---------|------------------------------------|---------|
| FIN 326 | Financial Management 2 | 3 |
| FIN 340 | Financial Markets and Institutions | 3 |
| FIN 345 | Investments | 3 |
| FIN 435 | Advanced Corporate Finance | 3 |

Total Credits **12**

Interest area pairings: Banking and Financial Services; Corporate Finance and Investments; Real Estate or General Business

Health Administration Option

| Code | Title | Credits |
|----------------------|--|-----------|
| HLTH-ADM 481 | Health Policy in the United States | 3 |
| Select three from: | | 9 |
| HLTH-ADM 471 | Financial Management Issues of Health and Human Services Organizations | 3 |
| HLTH-ADM 473 | Health and Social Equity | 3 |
| HLTH-ADM 477 | Leadership and Management in Health Care Organizations | 3 |
| HLTH-ADM 480 | The Economics of Health and Medicine | 3 |
| Total Credits | | 12 |

Interest area pairings: Analytics and Business Intelligence; Innovation and Startup; Human Resource Management or General Business

Human Resources Management and Leadership Option

| Code | Title | Credits |
|-------------------------|-----------------------------------|-----------|
| MGT 337 | Human Resource Management | 3 |
| Three of the following: | | 9 |
| MGT 347 | Employee Staffing | |
| MGT 357 | Employee Training and Development | |
| MGT 360 | Groups and Teams | |
| MGT 367 | Human Resource Analytics | |
| MGT 372 | Ethics and Leadership | |
| MGT 377 | Total Rewards Management | |
| MGT 410 | Corporate Social Responsibility | |
| Total Credits | | 12 |

Interest area pairings: Analytics and Business Intelligence; Healthcare Management; Technology, Innovation, and Management or General Business

Marketing Option

| Code | Title | Credits |
|----------------------|-----------------------------------|-----------|
| MKT 335 | Customer Insights | 3 |
| MKT 348 | Marketing Research | 3 |
| MKT 442 | Social Media and Mobile Marketing | 3 |
| MKT 480 | Strategic Marketing | 3 |
| Total Credits | | 12 |

Interest area pairings: Sales and Business Development; Market Research and Analytics or General Business

Nonprofit Management Option

| Code | Title | Credits |
|----------------------|--|-----------|
| PUB-ADM 492 | Creating and Measuring Social Impact | 3 |
| PUB-ADM 493 | Nonprofit Fundraising and Development | 3 |
| PUB-ADM 494 | Leading and Managing Nonprofit Organizations | 3 |
| PUB-ADM 495 | Nonprofit Organizations in Context | 3 |
| Total Credits | | 12 |

Interest area pairings: Analytics and Business Intelligence; Healthcare Management; Human Resource Management or General Business

Real Estate Option

| Code | Title | Credits |
|------------|---|---------|
| RL-EST 321 | Real Estate Principles | 3 |
| RL-EST 421 | Real Estate Finance Fundamentals | 3 |
| RL-EST 425 | Principles of Real Estate Property Management | 3 |
| FIN 340 | Financial Markets and Institutions | 3 |

| | | |
|----------------------|------------------------|-----------|
| or FIN 326 | Financial Management 2 | |
| or MKT 430 | Personal Selling | |
| Total Credits | | 12 |

Interest area pairings: Corporate Finance and Investment; Banking and Financial Services; Sales and Business Development or General Business

Supply Chain Management Option

| Code | Title | Credits |
|----------------------|--|-----------|
| DSOM 432 | Spending Analytics, Contracts, and Risk Management | 3 |
| DSOM 442 | Logistics, Transportation, Warehousing, and Distribution | 3 |
| DSOM 444 | Digital Transformations and Supply Chain | 3 |
| DSOM 445 | Strategic Sourcing and Supplier Relationship Management | 3 |
| Total Credits | | 12 |

Interest area pairings: select one interest area from options

Interest Areas ^{1,2,3}

¹ Students may substitute other Bloch School courses to satisfy interest area requirements with Dean approval.

² The same course cannot apply to both a student's emphasis area and interest area.

³ Interest areas are not listed on a student's official transcript. Only emphasis areas are transcribed.

Analytics and Business Intelligence Interest Area

| Code | Title | Credits |
|----------------------|----------------------------|----------|
| MGT 367 | Human Resource Analytics | 3 |
| or DSOM 346 | Service Industry Analytics | |
| MKT 390 | Customer Data Analytics | 3 |
| or DSOM 443 | Project Management | |
| DSOM 458 | Data Visualization | 3 |
| or MIS 459 | Data Wrangling | |
| Total Credits | | 9 |

Emphasis area pairings: Health Administration; Human Resources Management and Leadership; Nonprofit Management or Supply Chain Management

Banking and Financial Services Interest Area

| Code | Title | Credits |
|----------------------|--|----------|
| FIN 426 | Credit Analysis | 3 |
| FIN 428 | Commercial Bank Management | 3 |
| FIN 350 | Introduction to Risk Management and Insurance | 3 |
| or FIN 419 | Financial Statement Analysis | |
| or FIN 425 | Financial Services Marketing and Relationship Management | |
| Total Credits | | 9 |

Emphasis area pairings: Finance; Real Estate or Supply Chain Management

Corporate Finance and Investments Interest Area

| Code | Title | Credits |
|----------------------|---|----------|
| FIN 419 | Financial Statement Analysis | 3 |
| FIN 445 | Advanced Investments | 3 |
| FIN 350 | Introduction to Risk Management and Insurance | 3 |
| or ACCTNG 307 | Cost Management | |
| or ACCTNG 412 | Introduction to Income Taxation | |
| or RL-EST 421 | Real Estate Finance Fundamentals | |
| Total Credits | | 9 |

Emphasis area pairings: Finance; Real Estate or Supply Chain Management

Financial Management Interest Area

| Code | Title | Credits |
|----------------------|------------------------------------|----------|
| FIN 326 | Financial Management 2 | 3 |
| FIN 340 | Financial Markets and Institutions | 3 |
| FIN 345 | Investments | 3 |
| or ACCTNG 307 | Cost Management | |
| Total Credits | | 9 |

Emphasis area pairings: Analytics and Business Intelligence or Supply Chain Management

General Business Interest Area

| Code | Title | Credits |
|--------------------------------|--|----------|
| Select three of the following: | | 9 |
| ACCTNG 306 | Introduction to Intermediate and the Accounting Profession | |
| ACCTNG 307 | Cost Management | |
| ACCTNG 412 | Introduction to Income Taxation | |
| DSOM 346 | Service Industry Analytics | |
| DSOM 443 | Project Management | |
| DSOM 444 | Digital Transformations and Supply Chain | |
| DSOM 458 | Data Visualization | |
| ENT 326 | Creativity, Innovation, and Problem Solving | |
| ENT 329 | Entrepreneurship Scholars | |
| ENT 364 | Entrepreneurial Management and Innovation | |
| FIN 326 | Financial Management 2 | |
| FIN 345 | Investments | |
| FIN 350 | Introduction to Risk Management and Insurance | |
| FIN 425 | Financial Services Marketing and Relationship Management | |
| HLTH-ADM 473 | Health and Social Equity | |
| HLTH-ADM 481 | Health Policy in the United States | |
| MGT 337 | Human Resource Management | |
| MGT 360 | Groups and Teams | |
| MGT 410 | Corporate Social Responsibility | |
| MIS 459 | Data Wrangling | |
| MKT 390 | Customer Data Analytics | |
| MKT 420 | Sales Management | |
| MKT 430 | Personal Selling | |
| MKT 442 | Social Media and Mobile Marketing | |
| PUB-ADM 493 | Nonprofit Fundraising and Development | |
| PUB-ADM 495 | Nonprofit Organizations in Context | |
| RL-EST 321 | Real Estate Principles | |
| RL-EST 421 | Real Estate Finance Fundamentals | |
| Or other courses by petition | | |
| Total Credits | | 9 |

Emphasis area pairings: select one emphasis area from options

Healthcare Management Interest Area

| Code | Title | Credits |
|----------------------|--|----------|
| HLTH-ADM 471 | Financial Management Issues of Health and Human Services Organizations | 3 |
| HLTH-ADM 477 | Leadership and Management in Health Care Organizations | 3 |
| HLTH-ADM 481 | Health Policy in the United States | 3 |
| Total Credits | | 9 |

Emphasis area pairings: Human Resources Management and Leadership; Nonprofit Management or Supply Chain Management

Human Resource Management Interest Area

| Code | Title | Credits |
|---|-----------------------------------|----------|
| MGT 337 | Human Resource Management | 3 |
| Two of the following: | | 6 |
| MGT 347 | Employee Staffing | |
| MGT 357 | Employee Training and Development | |
| MGT 367 | Human Resource Analytics | |
| MGT 377 | Total Rewards Management | |
| Total Credits | | 9 |
| Emphasis area pairings: Analytics and Business Intelligence; Health Administration; Nonprofit Management or Supply Chain Management | | |

Innovation and Startup Interest Area

| Code | Title | Credits |
|--|---|----------|
| ENT 326 | Creativity, Innovation, and Problem Solving | 3 |
| ENT 327 | Designing the Business Model | 3 |
| ENT 329 | Entrepreneurship Scholars | 3 |
| or ENT 364 | Entrepreneurial Management and Innovation | |
| Total Credits | | 9 |
| Emphasis area pairings: Health Administration or Supply Chain Management | | |

Market Research and Analytics Interest Area

| Code | Title | Credits |
|--|-------------------------|----------|
| MKT 390 | Customer Data Analytics | 3 |
| MKT 430 | Personal Selling | 3 |
| DSOM 458 | Data Visualization | 3 |
| or MIS 459 | Data Wrangling | |
| Total Credits | | 9 |
| Emphasis area pairings: Entrepreneurship; Marketing or Supply Chain Management | | |

Real Estate Interest Area

| Code | Title | Credits |
|--|---|----------|
| RL-EST 321 | Real Estate Principles | 3 |
| RL-EST 421 | Real Estate Finance Fundamentals | 3 |
| RL-EST 425 | Principles of Real Estate Property Management | 3 |
| Total Credits | | 9 |
| Emphasis area pairings: Finance or Supply Chain Management | | |

Sales and Business Business Development Interest Area

| Code | Title | Credits |
|--|-------------------------|----------|
| MKT 335 | Customer Insights | 3 |
| or MKT 390 | Customer Data Analytics | |
| MKT 420 | Sales Management | 3 |
| MKT 430 | Personal Selling | 3 |
| Total Credits | | 9 |
| Emphasis area pairings: Analytics and Business Intelligence; Entrepreneurship; Marketing; Real Estate or Supply Chain Management | | |

Technology, Innovation, and Management Interest Area

| Code | Title | Credits |
|--|---|----------|
| ENT 326 | Creativity, Innovation, and Problem Solving | 3 |
| ENT 341 | Technology Entrepreneurship | 3 |
| ENT 361 | New Product Development | 3 |
| Total Credits | | 9 |
| Emphasis area pairings: Entrepreneurship; Human Resources Management and Leadership or Supply Chain Management | | |

General Electives

| Code | Title | Credits |
|---------------------------------------|-------|---------|
| General Electives ¹ | | |

¹ A maximum of two hours of PE activity is accepted as elective credit. Applied or military science and vocational courses may not be taken for elective credit

Minimum GPA: 2.25 (UM and in-major)

Total Credit Hours: 120

Graduation Requirements

The B.B.A. degree will be awarded on satisfaction of the following:

1. Completion of the degree requirements and a minimum of 120 credit hours.
2. Achievement of a 2.25 GPA; satisfactory academic standing is based on:
 - a. Cumulative GPA of 2.25 for all University of Missouri courses; and
 - b. GPA of 2.25 for all required junior-and senior-level in-major courses completed at UM schools.
3. Completion of 50% of junior/senior in-major courses at UMKC.
4. Completion of ETS HEIghten and other assessment exercises assigned by the Bloch faculty.
5. Completion of the Constitution requirement.
6. Filing of a required application for graduation at the beginning of the senior year.

Students are responsible for ensuring their course of study falls within program guidelines.

Master of Science in Entrepreneurial Real Estate

Admission Requirements

Applicants to the Master of Science in Entrepreneurial Real Estate (M.S.E.R.E.) program are considered for admission based on their undergraduate cumulative grade point averages, resumes, goal statements, and other criteria established by the faculty. Some candidates may be eligible for admission without the GMAT exam. For current admission requirements visit <https://bloch.umkc.edu/admissions/graduate-admissions.html>.

Program Requirements

The master of science in entrepreneurial real estate is designed for students interested in all aspects of real estate who have decided their career paths require an advanced level of knowledge. The Lewis White Real Estate Center works in partnership with the Bloch School of Management's Regnier Institute for Entrepreneurship and Innovation which provides a global and entrepreneurial focus to the program.

The program fulfills a vital need for graduate real estate education not offered by any university in the region. Enabling real estate entrepreneurs to keep up with today's ever-changing environment, the program addresses real estate trends such as the global shift in attitude towards eco-friendly developments, reducing carbon footprints and the expansion of green technology in new construction. The knowledge gained will allow participants to make real estate decisions that require mastery of complex, interdisciplinary skills and an ability to manage teams of professionals with expertise in various fields.

Curriculum

The master of science in entrepreneurial real estate is a 24-credit hour program for MoreIn4 students. Students who are not experienced in real estate or are not working will be encouraged to complete a real estate internship.

The full-time program cycle begins each fall. In addition to the seven required real estate courses (21 credit hours), students will also complete 3 elective credit hours of elective. This elective may be focused on a narrower set of courses that allow students to pursue individualized area of focus that will help advance their careers in their chosen area of specialization. Working with advisers, all students will have an approved program of study.

The following courses are required:

| Code | Title | Credits |
|-------------|---|---------|
| RL-EST 5556 | Entrepreneurial Real Estate Process | 3 |
| RL-EST 5571 | Real Estate Finance | 3 |
| RL-EST 5573 | Real Estate Feasibility and Market Analysis | 3 |
| RL-EST 5574 | Real Estate Construction and Development | 3 |
| RL-EST 5576 | Real Estate Property and Portfolio Management | 3 |
| RL-EST 5577 | Real Estate Valuation | 3 |

| | | |
|----------------------|------------------------------|-----------|
| RL-EST 5578 | Legal Context of Real Estate | 3 |
| Approved Elective | | 3 |
| Total Credits | | 24 |

Approved electives can come from any Bloch School discipline (ACCTNG, DSOM, ENT, FIN, MGT, MIS, MKT), Law School (special permission may be needed and options may be limited), Engineering (prerequisites and limitations may apply) and Urban Planning & Design. Students may also work with their advisor to seek approval of other courses.

Major Map

First Year

| Fall Semester | Credits | Spring Semester | Credits | Summer Semester | Credits |
|---|-----------|---|-----------|---|----------|
| ENGLISH 110 ^{CC} | 3 | COMM-ST 110, 110, 140, 212, or 277 ^{CC} | 3 | ACCTNG 210 ^{CC} | 3 |
| GECRT-SS 101, 104, 105, 106, 107, 108, or 111 | 3 | DSOM 211 ^{CC} | 3 | ECON 201 ^{CC} | 3 |
| GEFSE 101 ^{CC} | 3 | ENGLISH 225 ^{CC} | 3 | HISTORY 101, 102, POL-SCI 210, HONORS 230, or CJC 364 | 3 |
| MATH 110 ^{CC} | 3 | GECRT-AH 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 112, 113, or 114 | 3 | | |
| MGT 256 | 3 | GECRT-SC 101, 102, or 103 | 3 | | |
| | | General Elective | 3 | | |
| | 15 | | 18 | | 9 |

Second Year

| Fall Semester | Credits | Spring Semester | Credits | Summer Semester | Credits |
|--------------------------|-----------|--|-----------|---|----------|
| ACCTNG 211 ^{CC} | 3 | ENT 315 ^{CC} | 3 | MIS 402 | 3 |
| DSOM 311 | 3 | FIN 325 ^{CC} | 3 | Internship for Credit or General Elective | 3 |
| DSOM 340 ^{CC} | 3 | GECDV 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, or 211 | 3 | | |
| ECON 202 ^{CC} | 3 | GECUE 201, 203, 204, 205, 206, or 272 | 3 | | |
| MIS 202 ^{CC} | 3 | MGT 301 | 3 | | |
| MKT 324 ^{CC} | 3 | MGT 332 ^{CC} | 3 | | |
| | 18 | | 18 | | 6 |

Third Year

| Fall Semester | Credits | Spring Semester | Credits | Summer Semester | Credits |
|---|-----------|---|-----------|---|----------|
| MGT 471 | 3 | MGT 370 ¹ | 3 | Internship for Credit or General Elective | 3 |
| Emphasis Area Course #1 | 3 | Emphasis Area Course #3 | 3 | General Elective | 3 |
| Emphasis Area Course #2 | 3 | Emphasis Area Course #4 | 3 | | |
| Interest Area Course #1 | 3 | Interest Area Course #2 or General Elective (course not completed in Year III, Fall Semester) | 3 | | |
| Interest Area Course #2 or General Elective | 3 | Interest Area Course #3 | 3 | | |
| | 15 | | 15 | | 6 |

Fourth Year

| Fall Semester | Credits | Spring Semester | Credits |
|--------------------------|---------|-----------------|---------|
| RL-EST 5556 ² | 3 | RL-EST 5571 | 3 |
| RL-EST 5573 | 3 | RL-EST 5574 | 3 |

| | | | |
|-------------------------------|-----------|-------------|-----------|
| RL-EST 5578 | 3 | RL-EST 5576 | 3 |
| Approved Real Estate Elective | 3 | RL-EST 5577 | 3 |
| | 12 | | 12 |

Total Credits: 144

CC Critical courses provide feedback regarding fit and help indicate likelihood of successful completion of academic program and degree

¹ The International Requirement in the Bachelor of Business Administration degree program can be satisfied with MGT 370, International Management, or MGT 470, International Study in Business (tied to a short-term study abroad trip). With approval from the Department of Entrepreneurship and Management, this can include international business-related course work transferred from other institutions, study abroad opportunities and emphasis-specific international courses.

² MoreIn4 students pursuing the Master of Science in Entrepreneurial Real Estate degree will be required to complete 24 graduate hours. In this program, students will be waived from 9 hours of Approved Real Estate Electives.