

# MASTER OF SCIENCE IN ENTREPRENEURIAL REAL ESTATE

## Student Learning Outcomes

Students graduating from this program will:

- 1. Utilize relevant real estate market knowledge in valuing real estate investments, to include decisions related to development, feasibility, finance, investment, management, and transaction structure.
- 2. Identify, synthesize, and apply appropriate analytic and technological skills to solve a given real estate problem.
- 3. Evaluate the direct and indirect impact of real estate decisions and reconcile differences among alternate development goals.
- 4. Conceptualize a complex business issue into a coherent written statement and/or oral presentation.

## Admission Requirements

Applicants to the Master of Science in Entrepreneurial Real Estate (M.S.E.R.E.) program are considered for admission based on their undergraduate cumulative grade point averages, resumes, goal statements, and other criteria established by the faculty. Some candidates may be eligible for admission without the GMAT exam. For current admission requirements visit <https://bloch.umkc.edu/graduate-program/msere/msere-admissions/>.

## Program Requirements

The master of science in entrepreneurial real estate is designed for students interested in all aspects of real estate who have decided their career paths require an advanced level of knowledge. The Lewis White Real Estate Center works in partnership with the Bloch School of Management's Regnier Institute for Entrepreneurship and Innovation which provides a global and entrepreneurial focus to the program.

The program fulfills a vital need for graduate real estate education not offered by any university in the region. Enabling real estate entrepreneurs to keep up with today's ever-changing environment, the program addresses real estate trends such as the global shift in attitude towards eco-friendly developments, reducing carbon footprints and the expansion of green technology in new construction. The knowledge gained will allow participants to make real estate decisions that require mastery of complex, interdisciplinary skills and an ability to manage teams of professionals with expertise in various fields.

## Curriculum

The master of science in entrepreneurial real estate is a 30-credit hour program. Students who are not experienced in real estate or are not working will be encouraged to complete a real estate internship during the summer semester. Students who meet certain standards in terms of academic background and experience may also be able to complete the program on a one-year basis. Some students may also opt to pursue the degree on a part-time basis which may extend their program to two years.

The full-time program cycle begins each fall. To complete the program along with their cohorts, students are required to take two graduate level real estate courses each semester. In addition to the seven required real estate courses (21 credit hours), students will also complete 9 elective credit hours of elective. These electives may also be focused on a narrower set of courses that allow students to pursue individualized areas of focus that will help advance their careers in their chosen area of specialization. Working with advisers, all students will have an approved program of study.

An M.S.E.R.E. program of study must include 30 credit hours with a minimum of 24 hours of that course work completed at UMKC. Transfer credit will be considered in accordance with the guidelines in the Master's Degrees Academic Regulations section of the catalog.

The following courses are required:

Code	Title	Credits
RL-EST 5556	Entrepreneurial Real Estate Process	3
RL-EST 5571	Real Estate Finance	3
RL-EST 5573	Real Estate Feasibility and Market Analysis	3
RL-EST 5574	Real Estate Construction and Development	3
RL-EST 5576	Real Estate Property and Portfolio Management	3
RL-EST 5577	Real Estate Valuation	3
RL-EST 5578	Legal Context of Real Estate	3
Approved electives		9
Total Credits		30

Approved electives can come from any Bloch School discipline (ACCTNG, DSOM, ENT, FIN, MGT, MIS, MKT), Law School (special permission may be needed and options may be limited), Engineering (prerequisites and limitations may apply) and Urban Planning & Design. Students may also work with their advisor to seek approval of other courses.